

Airland
LOGISTICS

Delivering the impossible daily.

INTERNATIONAL FREIGHT FORWARDING AND PROJECT LOGISTICS SOLUTIONS.

SINCE 1975



We deliver the impossible daily.

AIRLAND LOGISTICS IS A PRIVATELY OWNED, PROVIDER OF INTERNATIONAL LOGISTICS SERVICES.

Established in 1975, we have forged a reputation for 'delivering the impossible' - problem solving complex, time sensitive shipments across air, land and sea - often in remote and challenging locations.

We don't just move cargo, we support your financial and operational targets, partnering with you throughout all stages of the shipment lifecycle. Our goal is to build on the traditional freight forwarder relationship, to provide you with a transparent supply chain solution that is aligned to your business strategy.

No matter where you're located, our global reach and local flexibility enables us to deliver innovative and cost effective logistics solutions via our strategic network of global offices, hubs and partners.

We know your business.

Whether its mining project cargo, heavy machinery or consumer goods, we've taken the time to know your business. We are experts in translating technical cargo requirements to suppliers and carriers, and selecting the right modes of transport to suit your deadlines and budget.

We are the logistics partner of choice for the following industries:

- Automotive
- Heavy Equipment
- Project Cargo
- Mining and Infrastructure
- Oil, Gas & Energy
- Drilling
- Consumer and retail goods
- Industrial and Manufacturing

We have the right expertise and networks.

We understand what it means to start small and grow fast - whether you're an emerging or blue chip company - we are committed to delivering on time, on budget and beyond your expectations.

Our global hands on team have the expertise to manage your freight movements worldwide. Our dedicated logistics staff act on your behalf, coordinating multi-modal transport strategies to deliver strong commercial and performance outcomes.

We specialise in:

- Air Freight
- Ocean Freight
- Customs Clearance
- Project and Specialised Cargo
- Multimodal Transport
- Chartering: Aircraft and Vessel

We are proud to be different.

- We are proud to offer a specialised freight forwarding service - this gives us greater visibility and control over your cargo, and aligns with our total commitment to customer service.
- We have expert country knowledge in critical industry areas such as Africa, SE Asia, North and South America, CIS and Mongolia.
- We paved the way for freight forwarding in Africa, with over 35 years experience providing comprehensive logistics services to major mining and infrastructure projects, as well as supporting crisis response efforts by large NGOs.
- We continue to expand our global presence and seek to create further efficiencies in the movement of cargo worldwide.
- We are committed to Airland's Super 9 Guiding Principles, which guide our relationships with customers, subcontractors, partners and the communities in which we work.
- We recognise that as a leading organisation we must behave ethically and with sensitivity in relation to cultural, economic and environmental issues.



We partner with you to support your goals.

OUR SERVICE MODEL IS ALIGNED WITH CRITICAL DECISION POINTS TO SUPPORT THE ACHIEVEMENT OF YOUR FINANCIAL AND OPERATIONAL TARGETS. TAKING INTO CONSIDERATION YOUR UNIQUE REQUIREMENTS, WE DESIGN AN END-TO-END LOGISTICS SOLUTION BY UNDERTAKING A FIVE-PHASED VALUE CHAIN ANALYSIS:

VALUE CHAIN ANALYSIS

ANALYSE

1. Analyse

- Understand client's unique requirements and budget
- Proactive liaison with suppliers to agree deadlines
- Analyse cargo and packing requirements
- Agree lead times related to pre and post shipment

PLAN

2. Plan

- Create logistics schedule according to deadlines
- Understand commercial requirements for transfer
- Review in-country requirements at departure and arrival points
- Develop a transport plan
- Select appropriate packing and transport mode

PRICE

3. Price

- Understand contracted terms of trade
- Assess options based on time and budget constraints
- Develop pricing strategy and suggest solutions based on project requirements

EXECUTE

4. Execute

- Engage carriers as per transport plan
- Prepare necessary paperwork with supplier and consignee
- Arrange pre-shipment and post-shipment inspections where required
- Arrange export customs clearances

CONTROL

5. Control

- Maintain continuous visibility of cargo through Airland's virtual tracking system
- Provision of real-time information to ensure client is always informed
- Complete documentation for customs clearance
- Proactive onsite meetings between client, suppliers and project team to meet deadlines
- Maintain full operational control throughout the shipment process



SINCE 1975

We are truly global.

Our teams and office locations are strategically positioned to support major industry trade lanes.



Global Head Office

DENMARK

Main Phone: +45 32 51 86 00

Main Fax: +45 32 50 87 50

Copenhagen

Kystvejen 14,
2770 Kastrup
Denmark

enquiries@airlandlogistics.com

 Airland Logistics

 @AirlandLogistic

Find out more at www.airlandlogistics.com

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